



Plungerlift

News & Views



The Quarterly Newsletter Devoted to Events and Information About Multi Products Co.

Winter 2006

As the new year gains momentum we would like to update everyone on major programs, reviewing last years accomplishments and highlighting our most important goals for 2006.

In 2005 we experienced steady growth from 2004, mostly because of a strong first half of the year. Our most exciting accomplishments were:

***new product introductions**

- *PumpMax motor and controller
- *Straightpad stainless pad plunger system
- *Hardware for production units (quick choke, weld neck, liquid level controller
- *2-7/8 Jetstar System
- *New style motor valves – in process

***improved market coverage**

- *Service coverage in PA – John Herberling
- *Eric Moore in Grand Junction
- *Nick Polito covering Wyoming

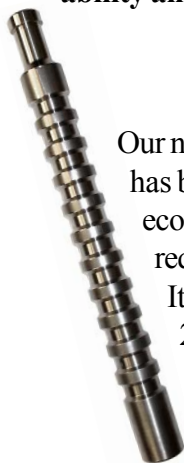
Operationally in Millersburg, we were able to renew our ISO 9000 certification and improve our plant layout to handle more business efficiently. Our manufacturing team did a great job of handling many large swings in volume in a smooth fashion. In the field, our sales team worked hard to service our customers, while learning about our new products and starting to educate their local customers on the benefits of them.

In 2006 we have three critical goals:

1. Improve product reliability (electronics product line)
2. Extend our distribution expansion – advance our penetration in existing markets and gain market share, while covering two of our target territories (W. Canada, Mid-Con)
3. Advance our electronics technology and create a product plan for the “next generation” plungerlift automation opportunity.

NEW PRODUCT UPDATE

The Engineers at Multi have been quite busy lately developing new products that give our customers a wider choice in efficient designs. The latest plunger creations have been rigorously tested for sealing ability and efficiency in many downhole situations.



Our newly designed “**HSP Plunger**” has been developed to offer an economic alternative to a well requiring a lighter weight plunger. It is available for 1-1/2” and 2-3/8” tubing.



The “**Brush/Pad Combination**” plunger was designed to allow for a more positive seal in cracked or damaged tubing and is available for 2-3/8” only.



The “**Straight Pad**” plunger design is offered in a body material of durable 4140 steel or corrosion proof stainless steel. Both models include precision cast heat treated stainless steel pads.

TRAINING AVAILABLE:

Contact: Dave Gregg

Full and Partial Technical Plunger Lift Classroom Training is available for the following disciplines.

SUBJECT	DURATION
Plunger Lift field training**	Partial in 1 day; Full training in 4 days.
Intermittent Gas Lift	1 Day only.
Casing Plunger Lift**	Full training only : 2 days.

** Field or Engineering courses are both available. Call Multi for schedule and dates.

SERVICE LOCATIONS

- | | |
|--|---|
| Appalachian Basin
7188 State Route 39 East
Millersburg, OH 44654
Toll Free: 800-777-8617
Phone: 330-674-5981
Fax: 330-674-2125
www.plungerlift.com. | Colorado - East
3805 Carson Avenue, Unit 2
Evans, CO 80620
Phone: 970-539-1342
Fax: 970-378-0147 |
| PA Service
204 Oxhill Rd.
Home, PA 15747
Phone: 724-549-2953 | Colorado - West
3190 Mesa Ave.
Grand Junction, CO 81504
Phone: 970-539-1342
Fax: 970-378-0147 |
| | Texas
1308 South Midkiff
Midland, TX 79707
Phone: 432-634-8910
Fax: 432-684-6061 |

For the latest updates with our company, visit us at:
www.plungerlift.com



Happy Birthday!

NOVEMBER 9 DEB COOPER
 NOVEMBER 21 DAVE DAHLGREN
 NOVEMBER 30 BECKI SIPES
 DECEMBER 12 GREG GUTHRIE
 DECEMBER 14 CHRISTOPHER RIES
 DECEMBER 19 JUSTIN SZPILA
 JANUARY 2 DAVE GREGG
 JANUARY 15 MARGIE BARNHART
 JANUARY 15 SAM ANDERSON
 JANUARY 16 NEAL JOHNSON
 JANUARY 30 DON MCCARTNEY
 FEBRUARY 9 PAUL TOWNER
 FEBRUARY 9 TERESA CONING
 FEBRUARY 22 BILL BAKER
 MARCH 16 DEWAIN HORNE
 MARCH 17 BUDD DOTY
 MARCH 18 HEATHER SPRANG
 MARCH 20 CHRIS HALE
 APRIL 11 STEVE SNOW
 APRIL 14 JB SCARBROUGH
 MAY 4 ALLEN TOWNER
 MAY 20 SCOTT GAWLER

EMPLOYEE SPOTLIGHT



Teresa Coning

Our newsletter Employee Spotlight turns to our receptionist, Teresa Coning. Teresa performs far too many tasks in the office to mention but she is always willing to help out when needed.

For all of the customers who receive our quarterly newsletter, here is an opportunity to put a face with the voice.

Teresa has worked at Multi for over 5 years. She is married and has 3 daughters, Brandy, Jessie and Becky. She has a granddaughter, Abbey and a grandson on the way. Teresa makes her home in Killbuck, Ohio. In her spare time she is on a mixed doubles bowling league.

Teresa is an integral part of our team and we are truly fortunate to have such a dedicated employee.

New Employees at Multi



Our representation in the Grand Junction area of Colorado is being performed by Eric Moore. Eric started working in the oil and gas industry in October of 1990 with Barton Wellhead Service. After three years, he went to NATCO and was then transferred to the Grand Junction area to begin their branch operations.

Eric, wife Terri and their 14 year old son, Devon, make their home in Grand Junction. Eric enjoys motorcycling, hunting, fishing and camping with his family. Other hobbies include building hot rod bikes, cars and making improvements on their home. He also enjoys attending his son's sporting events of football, basketball, baseball and track.

The Indiana Pennsylvania area will be serviced by another new team member from Multi, John Heberling. John started with the company in November 2005 and has over seven years of experience in the oil and gas field.

John and his wife, Brenda have three children; Brandon(9), Brooke(6), and Bradey(2) and they reside in Home, Pennsylvania. When John has free time, he enjoys hunting and riding four-wheelers with his family and friends. He also has an interest in wood-working. He has a wood shop and has made quite a few different things.

Eric and John are welcome additions to the team at Multi and we wish them all the best while with us.



We would like to recognize the following individuals for their service to our company. Your years of service are greatly appreciated.

Thank You!

NOVEMBER 5	DAVE GREGG	25 YEARS
NOVEMBER 12	BECKI SIPES	4 YEARS
NOVEMBER 14	BRIAN SHANE	11 YEARS
DECEMBER 18	ALLEN TOWNER	16 YEARS
JANUARY 2	STEVE SNOW	16 YEARS
JANUARY 21	RON MEEHAN	21 YEARS
JANUARY 31	NEAL JOHNSON	6 YEARS
FEBRUARY 6	ED STOVER	37 YEARS
MARCH 5	BUDD DOTY	26 YEARS
MARCH 28	CLARISSA MCELREATH	1 YEAR
APRIL 4	CHRIS HALE	1 YEAR
APRIL 12	DON MCCARTNEY	7 YEARS
APRIL 25	JAROD CHALFANT	1 YEAR
MAY 12	JUSTIN SZPILA	3 YEARS
MAY 16	SAM ANDERSON	18 YEARS

• 2006 Lunch and Learn Schedule •

Month	Location	Primary Topic
January 13	Indiana, PA	PumpMax
February 9	Pinedale, WY	PlungerLift
April 28	Grand Junction, CO	PlungerLift
May 26	Midland, TX	PlungerLift
June 30	Indiana, PA	PlungerLift
July 28	Evans, CO	PumpMax
August 25	Millersburg, OH	PumpMax & PlungerLift
September 29	Grand Junction, CO	VRU
October 27	Midland, TX	VRU
November 17	Indiana, PA	JetStar
December 15	Evans, CO	JetStar

Please contact your local representative or our headquarters at 800-777-8617 if you are interested in attending one of our lunch and learn training sessions.

