



News & Views



The Quarterly Newsletter Devoted to Events and Information About Multi Products Co.

This holiday season our hearts are heavy with the loss of Dave Gregg, who invested almost half of his life (28 years) helping to build our business. After valiantly serving his country in Vietnam, Dave found a career in helping people. Whether it was in the restaurant business, where he developed close relationships with his employees, co-workers, and customers, or at Multi, Dave made an impact with his people skills. Dave has developed many long-term relationships with customers ranging from South America to Russia. Dave traveled across the globe supporting customers, running trade shows, and speaking in technical seminars. Whenever Dave discovered a problem that our equipment could not solve, he would work with our manufacturing team to find a solution. We will miss Dave for his sense of humor and his upbeat attitude. Dave's legacy will stay with us forever as we build the company from the solid foundation that he provided for us.

Dave would want us to celebrate his life and to focus on the positive impact that we can all make with the people around us. Take some extra time this holiday season to spend with your family and friends, and strive to help those who are less

fortunate. As a company, we can make sure that we do the right thing by helping our customers and supporting our team.

We have much to be thankful for as we complete 2007. Every Multi team member worked hard this year to help our customers. Our manufacturing group continued to produce the highest quality hardware and electronics with solid focus on product safety and performance. Our expanding sales team continued helping customers around the clock. We will close the year with new territory coverage in Western Canada, San Juan Basin (Farmington), and the Mid-Continent. Our staff at headquarters has dramatically improved our internal product development capability, introducing a brand new controller with industry-leading features and user friendliness.

We look ahead to 2008 with a great deal of excitement. We will dedicate our year next year to the memory of Dave Gregg. We will miss him as a friend and colleague. Dave will be proud of Multi as we continue to grow the business and help customers.

SERVICE LOCATIONS

Appalachian Basin

7188 State Route 39 East
Millersburg, OH 44654

Toll Free: 800-777-8617

Phone: 330-674-5981

Fax: 330-674-2125

www.plungerlift.com.

PA Service

204 Oxhill Rd.

Home, PA 15747

Phone: 724-549-2953

Colorado - East

3805 Carson Avenue, Unit 2

Evans, CO 80620

Phone: 970-378-0141

Fax: 970-378-0147

Colorado - West

598 N. Commercial Unit 3

Grand Junction, CO 81505

Phone: 970-242-9300

Fax: 970-242-9101

Texas

1308 South Midkiff

Midland, TX 79707

Phone: 432-634-8910

Fax: 432-684-6061

Farmington, NM

Location to be announced soon

Phone: 505-360-5631

Oklahoma City

Opening Jan. 7

Phone: 800-777-8617

TRAINING AVAILABLE:

Contact: Bud Doty

Full and Partial Technical Plunger Lift Classroom Training is available for the following disciplines.

SUBJECT	DURATION
Plunger Lift field training**	Partial in 1 day; Full training in 4 days.
Intermittent Gas Lift	1 Day only.
Casing Plunger Lift**	Full training only : 2 days.

** Field or Engineering courses are both available.
Call Multi for schedule and dates.





Happy Birthday!

September 11 Ed Stover
 September 20 Eric Moore
 September 21 Heath Schuman
 October 3 Marcia Gerber
 October 15 Tyler Schlauch
 October 21 David Doty
 October 30 Ron Meehan
 November 9 Deb Cooper
 November 30 Becki Sipes
 December 12 Greg Guthrie
 December 14 Christopher Ries
 December 19 Justin Szpila
 December 24 Sid Jeffress

The Jetstar Casing Plunger System Helps Customers in the Exciting New Marcellus Shale Play

The Appalachian region has been buzzing lately about a massive shale rock formation ranging from Northern Pennsylvania all the way down into Kentucky and W. Virginia. The Marcellus Shale ranges over an area of 1200 square miles and is currently the largest shale play known in N. America. Completion techniques that have been successful in other territories like the Barnett Shale in Ft. Worth Texas have proven that this type of shale can be produced economically. New technologies and strong oil & gas prices have combined to make this new formation very attractive. Many operating companies from the Appalachian area as well as larger players from the Western U.S. have committed to large exploration and drilling programs already.

The excitement for Multi is that we have a technology that we believe will be the best possible method for removing initial frac fluid as well as ongoing fluid lifting for well production. The Jetstar is an extremely economical solution for producers versus a pumpjack or down-hole pumping system. The Jetstar, which operates with the natural well pressure eliminates the need for tubing and can also eliminate most of the capital and maintenance expenditure of the pumping alternatives.

Multi has run several tests in Pennsylvania wells ranging from 6500-9000 feet with very positive initial results. The Jetstar program not only benefits customers because of cost savings, it also provides well-head simplification. Please contact your Multi representative for more information on the Jetstar Casing Plunger.

EMPLOYEE SPOTLIGHT



Michelle Taylor

The winner of this month's coveted position in the Multi Products newsletter goes to one of dedicated, long time employees, Michelle Taylor.

Michelle has been with our organization since August of 1994 and currently heads up our Contract Assembly department.

Michelle and her husband, Craig make home in Millersburg and they have two grown sons, Willie and Rod. Currently, her and Craig are awaiting the arrival of their first grandchild. Michelle enjoys many outdoor activities including camping, fishing, sports and working as an assistant high school softball coach. She also enjoys traveling when she can.

Michelle, like all of our employees, shows dedication and professionalism here at Multi and we appreciate all she does for our company. Thank you Michelle.

We would like to recognize the following individuals for their service to our company. Your years of service are greatly appreciated.

Thank You!

September 4	Margie Barnhart	17 years
September 7	Gary Bergoon	14 years
September 8	Heather Sprang	4 years
September 10	Scott Gawler	6 years
September 11	Shane Medley	17 years
September 11	Pam Booth	4 years
September 14	Brian Shane	13 years
September 18	Tyler Schlauch	1 year
September 20	David Doty	8 years
October 29	Deb Cooper	28 years
November 6	Sid Jeffress	1 year
November 12	Becki Sipes	6 years
November 28	John Heberling	2 years
December 18	Allen Towner	18 years

NEW EMPLOYEES

Recently at Multi Products, we have added new talent to our list of dedicated employees. We are very proud to introduce these new employees and we wish them well as they join our team.



One of the newer additions to our team of dedicated and skilled employees is **Joel Falck**. Joel was brought on board as our chief financial officer on May 21st of this year and has blended quite well with our personnel. Joel makes his home in Pepper Pike, Ohio with

his wife, Julie and sons, Joshua and Samuel. He and his wife enjoy listening to classical music and regularly attend Cleveland Orchestra concerts. Joel even played trumpet in the Cleveland area symphony orchestra until a few years ago. Joel enjoys spending lots of time with his sons playing basketball. He also serves on several committees in support of nonprofit organizations.

We are happy to welcome Joel to our team and wish him only the very best in his career with Multi Products Company.



We welcome our newest employee in the Colorado area, **Pat Denney**. Pat brings twelve years of experience working in oil and gas fields with him along with experience in the electrical field.

His family consists of a wonderful wife of many years and three children. Pat enjoys spending time with his two boys as they

all participate in soccer with Pat coaching the local team. He enjoys volunteering with youth sports and currently serves as the President of Farmington United Soccer. He is also an automotive enthusiast and enjoys hot rods, whether old or new.

We are proud to welcome Pat to our team of dedicated employees and wish him well throughout his career with our company.

SECOND ANNUAL MULTI PRODUCTS CHARITY GOLF SCRAMBLE

At our golf scramble held in June of this year, Multi Products teamed up with its business partners to help support the future of the Oil & Gas industry by donating over \$6,000 to the Multi Products' Scholarship Fund for Petroleum Engineering at Marietta College. We designed this program in partnership with the Ohio Foundation of Independent

Colleges to assist students in achieving their educational goals.

This year's recipients were Hannah Marie Erb of Whipple, OH, Charles N Meikalike of Marietta, OH and Paul Michael Paslay of Utica, OH. The students were very grateful for our donations and responded to us with the below comments:

"I would like to sincerely thank you for the OFIC scholarship I recently received. Obtaining this scholarship not only relieves a large amount stress, but helps motivate me to strive for the best and to continue to work hard. In receiving this scholarship, I will be able to dedicate more time to my schoolwork and concentrate less on making money. Coming from a low income family and consistently working has given me the appreciation and value of money."

"Thank you for selecting me to receive the Multi Products Company Scholarship for the 2007-2008 academic year. It will help me very much in my pursuit of higher education at Marietta College."

"Marietta College is a private school, so its tuition is a bit higher than that of a public university. Therefore, as a student with need for financial aid, I need all the help I can get, and that is why I am quite appreciative of being selected to receive the Multi Products Company scholarship."

New Product Showcase



We are proud to introduce Multi's next generation of wellhead controllers, the PETRO TECH controller. It blends state of the art features, user friendliness and rugged dependability to give the customer more options than conventional pressure based controllers. Some of the key features are a single control knob for accessing the menu driven interface, large screen to display several lines of information at a glance, manual or automatic well operation using time and/or pressure mode and warnings for improper settings. The PETRO TECH controller also includes new and improved transducer and valve technology for more precise operation of the wellhead. The controller is available in different enclosure configurations depending upon the customer's specific needs.



Another fine addition to Multi's line of wellhead products is the new MPC-W Motor Valve. This model is available with the traditional straight 2" npt flow body or 90 degree angled body. Both body models can be ordered in steel or iron ductile materials depending on the desired working pressures. The internal components are interchangeable with existing field units and the topworks are reversible for conversion from normally closed to normally open. The diaphragm housing has also been designed for ease of handling during installation at the well site. Another feature of the MPC-W Motor Valve is that it is available in two different trim sizes, 7/8" and 1", depending upon the desired flow rate.



In Memory of David Paul Gregg

Our family here at Multi Products bid a loving farewell to one of our own, David Paul Gregg. Dave lost a valiant battle with cancer on December 3, 2007 passing quietly at his home.

Dave is survived by his wife of sixteen years, two grown daughters and many close friends near and far, especially here at Multi.

Dave began his career with us on November 5, 1980 and has been an integral part in the growth and success of our now thriving organization.

Throughout the years, Dave has used his skills and experience to bring our customers only the finest service available in the industry.

Our thoughts, prayers and support go out to Dave's family during this difficult time. If anyone would like to send their condolences to the family, their address is 319 Springsbrook Dr. SW, New Philadelphia, OH 44663.